#### Region XII Council of Governments, Inc. and Affiliated Organizations Carroll, Iowa

Independent Auditor's Reports Combined Financial Statements Supplemental Information Schedule of Findings

June 30, 2007 and 2006



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### REGION XII COUNCIL OF GOVERNMENTS, INC. BOARD OF DIRECTORS AND OFFICERS

<u>Name</u>	<u>Title</u>	County Represented					
	Executive Board Members						
Neil Trobak Jack Bensley Vernon Venteicher Guy Richardson Jerome Caraher Robert Lohrmann	Chairperson Vice Chairperson Secretary Treasurer Board Member Board Member	Carroll Sac Audubon Greene Guthrie Crawford					
Jay Dee Mendenhall	Board Member	Audubon					
Bruce D. Nelson	Board Member	Audubon					
Gene Karstens	Board Member	Audubon					
Del McDermott Dan Nieland Cindy Fay	Board Member Board Member Board Member	Carroll Carroll					
Mary Lou Kraus	Board Member	Crawford					
Erasmo Lopez	Board Member	Crawford					
Loren Schultz	Board Member	Crawford					
Jane Heun	Board Member	Greene					
Karen Polking	Board Member	Greene					
Jerry Roberts	Board Member	Greene					
Kathy Carstens	Board Member	Guthrie					
Jack E. Lloyd	Board Member	Guthrie					
Luann Waldo	Board Member	Guthrie					
Morris Boeckman	Board Member	Sac					
Joan Godbersen	Board Member	Sac					
Elaine Rex	Board Member	Sac					

#### Region XII Council of Governments, Inc. Officers

Richard Hunsaker Executive Director

Joe Behrens Local Assistance Director

James Burns Transit Director Kathleen Pauli Fiscal Officer

In January of each year, each member of the County Board of Supervisors shall appoint or reappoint three local elected officials or persons responsible to local elected officials to serve at least one year as their County COG representative. One of the three shall be designated Chairperson of that group and shall be designated an officer candidate and member of the COG Executive Board. The Executive Board shall appoint a fourth member from each county to serve on the policy council.

## John D. Morrow

Certified Public Accountant

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Certified Pubic Accountants

November 27, 2007

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Region XII Council of Governments, Inc. Carroll, Iowa

I have audited the accompanying combined financial statements, listed as exhibits in the table of contents of this report, of Region XII Council of Governments, Inc.(COG), its wholly controlled affiliated organizations, Council of Governments Housing, Inc. and Region XII Development Corporation, Inc., Carroll, Ia, as of and for the years then ended June 30, 2007 and 2006. These combined financial statements are the responsibility of the COG's management. My responsibility is to express an opinion on these combined financial statements based on my audit.

I conducted the audit in accordance with U. S. generally accepted auditing standards, and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that the audit provides a reasonable basis for my opinion.

In my opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of Region XII Council of Governments, Inc., its wholly controlled affiliated organizations, Council of Governments Housing, Inc. and Region XII Development Corporation, Inc., as of and for the years ended June 30, 2007 and 2006, and changes in net assets, and cash flow in conformity with accounting principles generally accepted in the United States of America.

Independent Auditor's Report
Page 2.

In accordance with <u>Government Auditing Standards</u>, I have also issued my reports dated November 27, 2007, on my consideration of Region XII Council of Governments, Inc., its wholly controlled affiliated organizations, Council of Governments Housing, Inc. and Region XII Development Corporation, Inc.'s, internal control over financial reporting and my tests of its compliance with certain provisions of laws, regulations, contracts, grants agreements and other matters. The purpose of that report is to describe the scope of my testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> and should be considered in assessing the results of my audit.

My audit was conducted for the purpose of forming an opinion on the combined financial statements taken as a whole. The supplemental information included in Schedules 1 through 19, including the Schedule of Expenditures of Federal Awards required by U.S. Office of Management and Budget (OMB) Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, is presented for purposes of additional analyses and is not a required part of the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the aforementioned combined financial statements and, in my opinion, is fairly stated, in all material respects in relation to the combined financial statements taken as a whole.

COMBINED FINANCIAL STATEMENTS

## REGION XII COUNCIL OF GOVERNMENTS, INC. COMBINED STATEMENTS OF NET ASSETS June 30, 2007 and 2006

ASSETS	Region XII Council of <u>Governments</u>	Council of	Organizations Region XII Development Corporation
CURRENT ASSETS  Cash and investments	\$ 3,525,539	\$ 158,923	\$ 726,692
Receivables: Grantor agencies Other sources Affiliated organizations Prepaid expense Total Current Assets PROPERTY AND EQUIPMENT Land & building Vehicles Office equipment Spec houses for resale	236,425 296,362 2,209 5,797 4,066,332 1,581,855 2,049,989 363,552 0 3,995,396	0 3,000 0 0 161,923 0 0 0 173,437 173,437	0 0 0 726,692
Less accumulated depreciation	1,559,067 2,436,329	0 173,437	0
OTHER ASSETS  Receivable from future claims  or reimbursements  Housing program loans  Business enterprise loans	279,443 2,452,253 0 \$ 9,234,357	0 171,896 0 \$ 507,256	0 0 1,554,449 \$ 2,281,141
LIABILITIES AND FUND BALANCES CURRENT LIABILITIES Accounts payable Notes payable Current portion of long-term debt Accrued payroll and benefits Accrued annual leave payable Due affiliated organizations Deferred Revenue Capital match deposits Total current liabilities	\$ 113,126 291,100 6,000 35,793 72,628 0 183,288 23,925 725,860	\$ 10,468 0 0 0 0 206 84,935 0 95,609	\$ 2,714 0 20,061 0 2,003 33,000 57,778
LONG TERM LIABILITIES  Note payable  NET ASSETS	6,000	0	988,825
Unrestricted Net Assets Unreserved net assets Health insurance reserve Reserve for loans Investment in property and equipment Temporarily Restricted Net Assets Permanently Restricted Net Assets	3,408,820 205,095 2,452,253 2,436,329 0 0 8,502,497	66,314 171,896 173,437 0 0 411,647	688,975 0 545,563 0 0 0 1,234,538
	\$ <u>9,234,357</u>	\$ <u>507,256</u>	\$ <u>2,281,141</u>

Total Columns June 30, 2007	(Memorandum Only) <u>June 30, 2006</u>
\$ 4,411,154	\$ 3,106,869
236,425	152,621
299,362	385,331
2,209	482,208
5,797	13,795
4,954,947	4,140,824
1,581,855 2,049,989 363,552 173,437 4,168,833 1,559,067 2,609,766	1,579,355 1,933,580 316,989 217,355 4,047,279 1,456,230 2,591,049
279,443	379,195
2,624,149	2,615,423
1,554,449	1,593,262
\$ <u>12,022,754</u>	\$ <u>11,319,753</u>
\$ 126,308	\$ 94,059
291,100	312,500
26,061	25,863
35,793	16,964
72,628	67,994
2,209	482,208
301,223	79,967
23,925	35,822
879,247	1,115,377
4,164,109	3,251,239
205,095	161,266
3,169,712	3,439,936
2,609,766	2,591,049
0	0
0	0
10,148,682	9,443,490
\$ <u>12,022,754</u>	\$ <u>11,319,753</u>

## REGION XII COUNCIL OF GOVERNMENTS, INC. COMBINED STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS Year ended June 30, 2007 and 2006

			)rganizations
	Region XII	Council of	Region XII
Revenues:	Council of	Governments	-
Governmental funding sources:	Governments	Housing	<u>Corporation</u>
Iowa Dept. of Transportation	\$ 1,018,970	\$ 0	\$ 0
Iowa Dept. of Economic Develop.	429,140	132,044	0
Iowa Workforce Development	487,497	0	0
U.S. Dept. of Commerce	51,000	0	0
U.S. Dept. of Agriculture	51,252	0	260,000
Federal Emergency Management Agency	1 500 057	0	0
Dept. of Housing & Urban Development	1,522,857		0
Iowa Dept. of Human Services	0	0	0
Iowa Dept of Human Rights	ŭ		
Iowa Dept. of Public Health	1,050 0	0	0
Iowa Dept. of Education	•	0	0
Elderbridge Agency on Aging	42,000	0	0
United Way Public Support & Program Funds	4,500 1,579,754		0
Matching Funds	216,478	6,768 24,250	0
	483,380		ŭ
Loan Repayments Interest Income		20,658	391,514
Other Revenues	214,092	7 <b>,</b> 382	115,741
	32,105 314,932	274 <b>,</b> 404 0	0
Investment in Property & Equipment Total Revenue	6,449,007	465,506	767,255
Expenses:	0,449,007	403,300	101,233
Local Funds & Loan Repayment Funds	428,451	0	0
Administered State and Local Funds	671,824	0	0
CDBG and Home Housing Loan Funds	1,552,678	0	0
Hazard Mitigation Plans	4,572	0	0
Western Iowa Transit System	2,000,371	0	0
Workforce Investment Act Programs	277,219	0	0
Iowa Workforce Development Programs	51,113	0	0
Workforce Development Programs-Promise Jobs	159,165	0	0
Housing Preservation Grant	48,909	0	0
Economic Development Planning	92,000	0	0
Juvenile Justice Youth Dev.	0	0	0
Lead Base Paint & Lead Poisoning	7,226	Ö	0
Partnership 4 Families Empowerment	0	0	0
Western Iowa Advantage Partners	120,157	0	0
Council of Governments-Housing	0	135,542	0
Region XII Development Corp.	0	0	583,734
Depreciation	252,294	0	0
Total Expenses	5,665,979	135,542	583,734
Revenue over (under) expenses	783,028	329,964	183,521
Beginning of year	2,592,272	( <u>178,715</u> )	<u>538,454</u>
Total (Memorandum Only)	\$ <u>3,375,300</u>	\$ <u>151,249</u>	\$ <u>721,975</u>
Recap of Total (Memorandum Only)			
Receivable from future claims	\$ (279,443)	\$ 0	\$ 0
Deferred revenue	\$ 183,288	\$ 84,935	\$ 33,000
Net Assets	\$ 3,408,820	\$ 66,314	\$ 688,975
Plant Fund	\$ 62,635	\$ 00,311	\$ 000,370
		,	,

Total Column (M <u>June 30, 2007</u> \$ 1,018,970 561,184 487,497 51,000 311,252 0 1,522,857 0	emorandum Only)  June 30, 2006 \$ 1,114,253
1,050	3,150
0	1,306
42,000	35,500
4,500	4,500
1,586,522	2,142,007
240,728	369,223
895,552	0
337,215	245,577
306,509	37,275
314,932	547,652
7,681,768	6,226,393
428,451	374,687
671,824	517,499
1,552,678	749,269
4,572	46,960
2,000,371	2,076,123
277,219	309,312
51,113	82,129
159,165	113,267
48,909	36,282
92,000	68,295
0	4,210
7,226	17,595
0	46,620
120,157	155,568
135,542	205,901
583,734	643,369
252,294	212,552
6,385,255	5,659,638
1,296,513	566,755
2,952,011	2,720,356
\$ 4,248,524	\$ 3,287,111
\$ ( 279,443)	\$ ( 379,195)
\$ 301,223	\$ 79,967
\$ 4,164,109	\$ 3,251,239
\$ 62,635	\$ 335,100

## REGION XII COUNCIL OF GOVERNMENTS, INC. COMBINED STATEMENTS OF FUNCTIONAL EXPENSES Year Ended June 30, 2007 and 2006

	Region XII Council of Governments	Affiliated ( Council of Governments <u>Housing</u>	Organizations Region XII Development Corporation
Salaries & wages Employee benefits Advertising & marketing Accounting & legal Insurance	\$ 708,360 217,479 6,795 18,765 17,061	\$ 2,895 975 14 615 63	\$ 18,621 5,334 335 1,840 347
Contracted services Fees, dues & subscriptions Postage Printing Rent	477,874 10,133 14,722 0 37,827	37,894 5 60 0 179	185 371 116 0 986
Telephone Travel Utilities Office expense Equipment expenses	31,200 71,775 8,116 43,067 40,925	36 202 0 110 256	204 1,473 0 468 862
Equipment rental Facility expenses Board expense Registration fees Drivers' wages & benefits	0 45,124 7,262 0 907,818	0 142 173 0	0 922 1,885 0
Vehicle fuel & other costs Vehicle insurance Purchased services Participant loans & grants Program fund expense	311,603 82,570 110,540 1,697,663	0 0 0 76,923 0	0 0 0 522,500 0
Participant support Plant, property, & equipment purchases Loan principal payments Interest Matching funds expended Depreciation	99,539 337,938 0 5,198 104,331 252,294	0 0 0 0 15,000 0	0 0 19,863 7,422 0
Total Expenses	\$ <u>5,665,979</u>	\$ <u>135,542</u>	\$ <u>583,734</u>

Total Co June 30,		morandum Only) June 30, 2006
223 7 21	9,876 8,788 7,144 1,220 7,471	\$ 690,728 203,155 6,366 22,452 18,952
1 C 1 4	0,953 0,509 1,898 0 8,992	636,972 10,857 12,763 629 40,111
73 8 43	3,440 8,450 8,116 8,645 2,043	18,866 60,733 26,088 36,323 3,974
9	0 5,188 0,320 0 7,818	15,575 8,039 7,826 5,439 781,116
82	2,603 2,570 2,540 2,086 0	279,618 76,729 104,200 1,493,237 81,714
337 19 12 119	0,539 7,938 0,863 2,620 0,331 2,294	119,055 586,155 19,634 5,840 73,940 212,552
\$ <mark>6,385</mark>	5,25 <u>5</u>	\$ <u>5,659,638</u>

## REGION XII COUNCIL OF GOVERNMENTS, INC. COMBINED STATEMENTS OF CASH FLOWS Year Ended June 30, 2007 and 2006

Resources Provided (Used) By: Cash Flow from Operating Activities:	June 30, 2007	June 30, 2006
Revenue over expenses Items not requiring outlays of cash: Depreciation	\$ 1,296,513 252,294	\$ 566,755 212,552
Change in Operating Assets & Liabilities: Accounts receivable Prepaid expenses Accounts payable Accrual payroll and benefits Accrual annual leave	2,165 7,998 32,249 18,829 4,634 1,614,682	( 75,301) ( 8,929) ( 33,351) ( 79,861) ( 6,192) 575,673
Cash Flow From Investing Activities: Purchase of property and equipment IRP proceeds used for relending Self insurance - health insurance reserve	( 314,932) ( 240,137) <u>43,832</u> ( 511,237)	( 547,652) ( 188,366) 53,171 ( 682,847)
Cash Flow From Financing Activities: Borrowing - short term notes Borrowing - long term notes Payments - short term notes Payments - long term notes Capital match deposits	291,800 260,000 ( 313,200) ( 25,863) ( 11,897) 200,840	315,900 208,000 ( 169,700) ( 25,634) ( 53,202) 275,364
Net Increase in Cash Cash, Beginning of Year	1,304,285 <u>3,106,869</u>	168,190 2,938,679
Cash, End of Year	\$ <u>4,411,154</u>	\$ <u>3,106,869</u>

### Note 1 Nature of Activities and Significant Accounting Policies A. Nature of Activities

Region XII Council of Governments, Inc. was created by a 28E agreement to service the Iowa counties of Audubon, Carroll, Crawford, Greene, Guthrie, and Sac.

The purposes for which the COG was organized are to provide joint services and facilities with other agencies to promote and assist the economic development of business concerns through growth and development and aid in development opportunities to the region, thereby increasing employment, business volume, and business payrolls. To accomplish these purposes, the COG has all the powers enumerated in the Iowa Nonprofit Corporation Act, Chapter 504A of the Code of Iowa. These powers are limited to the definitions and purposes encompassed by Section 501(c)(3), of the Internal Revenue Code. In addition, the COG has the power and duty to make comprehensive studies and plans for the development of the area it serves, to eliminate planning duplication, to promote governmental economy and efficiency, and to otherwise guide the unified development of the area.

Region XII Council of Governments, Inc., is the designated administrative agency, fiscal agent, and coordinating service provider for the Workforce Investment Act (WIA) in Iowa Workforce Development (IWD) Region 8. Region 8 includes the Iowa counties of Audubon, Carroll, Crawford, Greene, Guthrie, and Sac. The COG is the fiscal agent for IWD in Region 8. The COG provides Promise Jobs case management for the counties of IWD Region 8. The cities of Perry, Redfield and Linden, are associate members of the COG. Region XII COG, Inc.'s Executive Board has the responsibility for all records which are included in these financial statements.

Region XII Council of Governments, Inc. owns and operates the Western Iowa Transit System. This rural transit system provides transit services to senior citizens, persons with disabilities, preschool and school aged students, and the general public. Western Iowa Transit System operates in Audubon, Carroll, Crawford, Greene, Guthrie, and Sac counties and is recognized by the Department of Transportation as the regional transit organization. The mission of Western Iowa Transit System is to provide safe, dependable, and efficient public transit services for all citizens within its service area in a manner which will help them maintain and improve their quality of life.

Region XII Council of Governments (COG) serves as the Regional Planning Affiliation (RPA) for the counties of Audubon, Carroll, Crawford, Greene, Guthrie, and Sac. As the RPA, the COG prepares all planning documents pursuant to transportation planning in the region, including the programming of regional federal funds for transportation. The COG is advised by a Transportation Advisory

### Note 1. <u>Nature of Activities and Significant Accounting Policies</u> (continued) A. Nature of Activities (continued)

Committee on all planning documents. Final decisions on these documents are made by the Policy Council of Region XII Council of Governments.

Region XII Council of Governments assists the communities and counties in identifying housing needs. Once needs are identified, the organization will work with the necessary partners to achieve those goals. Examples of programs include various housing rehabilitation programs, down payment assistance, rental projects, new construction, development of lots for sale, and lead base paint & inspection services.

The organization is dependent on continued funding by Federal, State and local governmental bodies to provide the programs necessary to support the services and objectives set out above.

#### B. Affiliated Organizations

Council of Governments Housing, Inc. is a nonprofit corporation organized under Chapter 504A of the Code of Iowa, and the objectives and purpose to be transacted and carried on are to promote the general social welfare of the community. These powers are limited to the definitions and purposes encompassed by Section 501(c)(4), of the Internal Revenue Code.

In addition to the powers provided by Iowa law, this corporation shall be allowed to:

Acquire, construct, provide, and operate rental housing and related facilities suited to the special needs and living requirements of eligible occupants as determined by USDA Rural Development regulations, without regard to race, color, religion, sex, age, handicap, marital and familial status, or national origin; and Administer programs for the purpose of rehabilitation of owneroccupied or rental properties or other properties for the purpose of eliminating safety and health hazards and other activities necessary to improve the condition of the home for habitation; and Acquire, improve, and operate any real or personal property or interest or right herein or appurtenant thereto; to sell, convey, assign, mortgage, lease any real and personal property; and Borrow money and to execute such evidence of indebtedness and such contracts, agreements, and instruments as may be necessary, and to execute and deliver any mortgage, deed of trust, assignment of income, or other security instrument in connection therewith; and Do all things necessary and appropriate for carrying out and exercising the foregoing purposes and powers.

Region XII Development Corporation, Inc., is a nonprofit corporation organized under Chapter 504A of the Code of Iowa. These powers are limited to the definitions and purposes encompassed by Section 501(c)(3), of the Internal Revenue Code.

#### Note 1 Nature of Activities and Significant Accounting Policies (continued)

#### B. Affiliated Organizations (continued)

The objectives and purpose to be transacted and carried on are: To further the economic development of the area community known as Region XII, said Region comprises the counties of Audubon, Carroll, Crawford, Greene, Guthrie, and Sac including the cities, and rural areas of said counties in the state of Iowa; and To aid in the development of the communities within the region; and promoting and stimulating business opportunities and development, both new and existing; and For charitable, educational and scientific purposes including, for such purposes, the making of distributions to organizations that qualify and exempt organizations under Section 501(c)(3) of the Internal Revenue Code of 1954, as amended, or the corresponding provision of any future United States revenue law; and For any and all purposes permitted in the Iowa Nonprofit Corporation Act, Chapter 504A of the 1981 Code of Iowa and permitted under Section 501(c)(3) of the Internal Revenue Code.

#### C. Significant Accounting Policies

<u>Fund Accounting</u> - To ensure observance of limitations and restrictions placed on the use of resources available to Region XII Council of Governments, Inc. and its wholly controlled affiliated organizations, the accounts of the organization are maintained in accordance with the principles of fund accounting. This is the procedure by which resources for various purposes are classified for accounting and reporting purposes into funds established according to their nature and purposes. Separate accounts are maintained for each fund program; however, in the accompanying financial statements, programs that have similar characteristics have been combined into fund groups. Accordingly, all financial transactions have been recorded and reported by fund group.

Basis of Accounting - Basis of accounting refers to when revenues and expenses are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied. The accompanying financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United State of America. Grant or contract revenue is recognized when earned. The grants and contracts are written on an expense reimbursement basis and accordingly, grant or contract revenue is earned when allowable program expenses are incurred. The financial statements present any funds received and not expended as deferred revenue. Expenses are recorded when the liability is incurred. Disbursements for the purchase of property and equipment which provide future benefits are recorded as expenses in the program at the time of purchase and capitalized and presented in the Statement of Net Assets.

#### Note 1 Nature of Activities and Significant Accounting Policies (continued)

#### C. <u>Significant Accounting Policies</u> (continued)

<u>Basis of Presentation</u> - Net assets and revenues, and expenses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the COG and changes therein are classified and reported as follows:

Unrestricted net assets — Net assets that are not subject to donor-imposed stipulations.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets.

<u>Assets, Liabilities and Net Assets</u> - The following accounting policies are followed in preparing the combined statement of financial position.

<u>Cash and Investments</u> - Cash includes amounts in demand deposits, money market funds, and certificates of deposit.

<u>Program Funds and Accounts Receivable</u> - Reimbursement procedures used for grants and contracts may result in timing differences between program reimbursements and expenses as of the beginning and end of the year. Program funds and accounts receivable include amounts due to the COG but not received at year end.

<u>Allowance for Doubtful Accounts</u> - The direct write-off method is used to account for uncollectible housing and business loans. There is no provision for accounts receivable bad debts since all receivables are considered to be collectible.

Receivable from Future Claims or Reimbursements - This receivable represents an excess of expenses over revenue received from the funding source at year end.

Receivables/Payables from Other Funds - During the course of operations, numerous transactions occur between individual funds for goods provided or services rendered. To the extent that certain transactions between funds had been paid or received as of June 30, 2007 and 2006, balances of inter-fund amounts have been recorded.

<u>Property, Vehicles, and Equipment</u> - Property, vehicles, and equipment are valued at historical cost. Property, vehicles, and equipment are recorded as expenses in the fund purchasing the asset. The purchases are then capitalized accumulating the net investment in property, vehicles, and equipment. Depreciation has been provided using the straight-line method over the estimated useful lives of the respective assets, generally 50 years for real property and 5 to 10 years for vehicles and equipment. The depreciated cost of the property, vehicles, and equipment does not purport to be either a realizable value or a replacement value. Expenses for maintenance, repairs, and minor replacements are charged to the current year, while the cost for major replacements and betterments are capitalized. The cost of assets disposed is deleted.

#### Note 1. Nature of Activities and Significant Accounting Policies (continued)

#### C. Significant Accounting Policies (continued)

<u>Annual Leave</u> - Employees of the COG accumulate a limited amount of earned but unused annual leave payable to employees. Amounts representing the cost of annual leave expected to be liquidated currently are recorded as liabilities of the administrative fund or the program fund type. This liability has been computed based on current rates of pay.

<u>Deferred Revenue</u> - Deferred revenue represents an excess of cash advances by the funding source over accrued expenses at year end.

<u>Total Column</u> - The total column on the combined statement of financial position and the combined statement of activity is captioned "Memorandum Only" to indicate that it is presented only to facilitate financial analysis. Data in these columns does not present financial position or results of operations in conformity with accounting principles generally accepted in the United States of America. Neither is such data comparable to a consolidation. Interfund eliminations have not been made in the aggregation of this data.

<u>Cost Allocation</u> - Region XII Council of Governments, Inc. has adopted a cost allocation plan to allocate joint costs to the various programs. Any cost which cannot be assigned directly to a program is allocated based upon the ratio of direct labor hours worked for the respective program, square feet of space used, gross wages for direct program costs, or other reasonable methods of allocation.

<u>Budgetary Accounting</u> - The COG is not required by statute to use budgetary accounting. Therefore, no budgetary information is included in these financial statements.

<u>Income Taxes</u> - Region XII Council of Governments, Inc. and its wholly controlled affiliated organizations are exempt from Federal income taxes under provisions of Internal Revenue Code Section 501(c)(3).

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from amounts estimated. These estimates involve useful lives for depreciation of assets, allowance for doubtful accounts, loss contingencies, and other estimating techniques as may be required to record effects of future events.

#### Note 2 Support From Governmental Units

The COG receives substantially all of its support from Federal, State, and local governments. A significant reduction in the level of this support, if this were to occur, would have a significant effect on the COG's programs and activities.

#### Note 3 <u>Leases</u>

Region XII Council of Governments, Inc. sub-leases office facilities from the Iowa Workforce Development under a lease agreement which began January 1, 2007, and expires December 31, 2010.

The COG is obligated under other lease agreements accounted for as operating leases for equipment. In the event insufficient program funding occurs, these leases may be prematurely terminated with appropriate notice.

Total net rent expense for office facilities for the years ended June 30, 2007 and 2006 was \$ 1,221 and \$2,061 respectively.

#### Note 4 Pension and Retirement Benefits

The Region XII Council of Governments, Inc. contributes to the Iowa Public Employees Retirement System (IPERS) which is a cost-sharing multiple-employer defined benefit pension plan administered by the State of Iowa. IPERS provides retirement and death benefits which are established by State statue to plan members and beneficiaries. IPERS issues a publicly available financial report that includes financial statements and required supplementary information. The report may be obtained by writing to IPERS, P.O. Box 9117, Des Moines, Iowa 50306-9117

Plan members are required to contribute 3.70% of their annual covered salary and the Region XII Council of Governments is required to contribute 5.75% of annual covered payroll except for law enforcement employees and police employees, in which case the percentages are higher. Contribution requirements are established by State statue. Region XII Council of Government's contribution to IPERS for the years ended June 30, 2007 and 2006 was \$78,282 and \$75,575 respectively, equal to the employer required contributions for each year. The total contribution to IPERS for the years ended June 30, 2007 and 2006 were \$128,654 and \$124,206 respectively.

#### Note 5 Contingent Liability - Medical Leave

The COG's full time and part time II employees accumulate medical leave hours for subsequent use. No compensation is made for accrued medical leave at time of separation and these accumulations are not recognized as expenses by the COG until used. The COG's approximate maximum liability for unrecognized medical leave benefits as of June 30, 2007 and 2006 was \$173,000 and \$155,000 respectively. The maximum allowable medical leave may accumulate to 90 days. An employee that has been employed at least 10 years may elect to convert 10 days of medical leave into annual leave. Two days of medical leave earned is then equal to one day of annual leave.

#### Note 6 Organization Risk Management

Region XII Council of Governments, Inc., its wholly controlled affiliated organizations, Council of Governments Housing, Inc., and Region XII Development Corporation, Inc., are exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters.

Region XII Council of Governments, Inc. is a member in the Iowa Communities Assurance Pool, as allowed by Chapter 670.7 of the Code of Iowa. The Iowa Communities Assurance Pool (Pool) is a local government risk-sharing pool whose 556 members include various governmental entities throughout the State of Iowa. The Pool was formed in August 1986 for the purpose of managing and funding third-party liability claims against its members. The Pool provides coverage and protection in the following categories: general liability, automobile liability, automobile physical damage, public officials liability, police professional liability, property, inland marine and boiler/machinery. There have been no reductions in insurance coverage from prior years.

Each members' annual casualty contributions to the Pool fund current operations and provide capital. Annual operating contributions are those amounts necessary to fund, on a cash basis, the Pool's general and administrative expenses, claims, claims expenses and reinsurance expenses due and payable in the current year, plus all or any portion of any deficiency in capital. Capital contributions are made during the first six years of membership and are maintained to equal 300 percent of the total current members' basis rates or to comply with the requirements of any applicable regulatory authority having jurisdiction over the Pool.

The Pool also provides property coverage. Members who elect such coverage make annual operating contributions which are necessary to fund, on a cash basis, the Pool's general and administrative expenses and reinsurance premiums, all of which are due and payable in the current year, plus all or any portion of any deficiency in capital. Any year-end operating surplus is transferred to capital. Deficiencies in operations are offset by transfers from capital and, if insufficient, by the subsequent year's member contributions.

The Agency's property and casualty contributions to the risk pool are recorded as expenditures from its operation funds at the time of payment to the risk pool. The Agency's annual contributions to the Pool for the year ended June 30, 2007, and 2006 were \$111,645 and \$111,645 respectively.

The Pool uses reinsurance and excess risk-sharing agreements to reduce its exposure to large losses. The Pool retains general, automobile, police professional and public officials' liability risks up to \$350,000 per claim. Claims exceeding \$350,000 are reinsured in an amount not to exceed \$2,650,000 per claim and \$5,000,000 in aggregate per year. For members requiring specific coverage from \$3,000,000 to \$10,000,000 such excess coverage is also reinsured. Property and automobile physical damage risks are retained by the Pool up to \$100,000 each occurrence, each location, with excess coverage reinsured on an individual-member basis.

#### Note 6 Organization Risk Management (continued)

The Pool's intergovernmental contract with its members provides that in the event a casualty claim or series of claims exceeds the amount of risk-sharing protection provided by the member's risk-sharing certificate, or in the event that a series of casualty claims exhausts total members' equity plus any reinsurance and any excess risk-sharing recoveries, then payment of such claims shall be the obligation of the respective individual member. As of June 30, 2007, settled claims have not exceeded the risk pool or reinsurance coverage since the pool's inception.

Members agree to continue membership in the Pool for a period of not less than one full year. After such period, a member who has given 60 days' prior written notice may withdraw from the Pool. Upon withdrawal, payments for all claims and claims expenses become the sole responsibility of the withdrawing member, regardless of whether a claim was incurred or reported prior to the member's withdrawal. Members withdrawing within the first six years of membership may receive a partial refund of their capital contributions. If a member withdraws after the sixth year, the member is refunded 100 percent of its capital contributions. However, the refund is reduced by an amount equal to the annual operating contribution which the withdrawing member would have made for the one-year period following withdrawal.

Region XII Council of Governments, Inc. also carries commercial insurance purchased from other insurers for coverage associated with the employee bond. Region XII Council of Governments, Inc. assumes liability for any deductibles and claims in excess of coverage limitations. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

#### Note 7 Total Deposit Accounts Exceeding Insured Depository Limits

Region XII Council of Governments, Inc. and its wholly controlled affiliated organizations maintain their checking, savings, and certificate of deposit accounts in various financial institutions. These financial institutions classify these deposits as public funds and are subject to the guidelines referred to in Chapter 12C of the Code of Iowa.

As of the fiscal year end, the following financial institutions held public funds totaling:

	<u>June 30, 2007</u>	<u>June 30, 2006</u>
Iowa Savings Bank	\$ 3,123,053	\$ 3,126,435
Templeton Savings Bank	124,750	119,807
Bank of the West	1,500,000	0

#### Note 8 Property, Vehicles, and Equipment

A summary of property, vehicles, equipment, and the components of accumulated depreciation, are as follows:

#### FISCAL YEAR END June 30, 2007

Property & Equip. Beginning of year & Additions Disposals	Buildings \$ 1,579,355 2,500 0	Vehicles \$ 1,933,580 248,511 ( 132,102)	Equipment \$ 316,989 63,921 (_17,358)	Total \$ 3,829,924 314,932 ( <u>149,460</u> )
End of year	\$ <u>1,581,855</u>	\$ <u>2,049,989</u>	\$ <u>363,552</u>	\$ <u>3,995,396</u>
Accumulated Depr. Beginning of year S Current deprec. Disposal of assets	24,561	\$ 1,108,750 200,241 (132,102)	Equipment \$ 155,254 27,495 (_17,358)	\$ 1,456,230 252,297 ( <u>149,460</u> )
End of year	\$ <u>216,787</u>	\$ <u>1,176,889</u>	\$ <u>165,391</u>	\$ <u>1,559,067</u>

#### FISCAL YEAR END June 30, 2006

Property & Equip. Beginning of year S Additions Disposals	Buildings 1,579,355 0 0	Vehicles \$ 1,605,532 517,557 ( 189,509)	Equipment \$ 301,706 30,095 (14,812)	Total \$ 3,486,593 547,652 ( 204,321)
End of year	<u>1,579,355</u>	\$ <u>1,933,580</u>	\$ <u>316,989</u>	\$ <u>3,829,924</u>
Accumulated Depr. Beginning of year S Current deprec. Disposal of assets	Buildings 167,665 24,561	Vehicles \$ 1,137,958 160,301 ( 189,509)	Equipment \$ 142,377 27,690 (14,813)	* 1,448,000 212,552 (204,322)
End of year	192,226	\$ 1,108,750	\$ 155,254	\$ 1,456,230

#### Capital Project

Region XII Council of governments has entered into agreements for building expansion and renovation of office space and transit facilities at 1009 East Anthony Street, Carroll, Iowa. The building expansion and renovation includes additional office space, transit wash bay, transit vehicle storage, renovating existing office space, and parking. The estimated cost of the building expansion and renovation is \$1,380,000. The project is expected to be substantially completed by the end of 2008.

#### Note 9 Housing and Business Enterprise Loans Receivable

The COG accounts for grant proceeds as revenue. Principal and interest payments received are accounted for as other program revenues when received. Loans and grants paid to families are treated as expenses at the time the loan is made to accommodate the required reporting format on quarterly reports.

Region XII Council of Governments administers Community Development Block Grants Revolving Loans (CDBG Loans) for various cities within Region XII. The loans are for down payment assistance or for a portion of the cost of housing rehabilitation.

Region XII Council of Governments administered the Department of Agriculture-Housing Preservation Grant (HPG Loans). The grant proceeds are used to maintain a low-interest revolving loan fund for low-income residents. Loans of up to \$5,000 per family, at varying interest rates, are used to make health and safety improvements to homes.

Region XII Council of Governments administers the Iowa Department of Economic Development Local Housing Assistance Program (LHAP Loans). LHAP funds are awarded for the purpose of providing a regional revolving loan fund to provide low-interest construction financing for new single-family housing.

Region XII Council of Governments administers the Iowa Finance Authority "Helping Iowa's Rural Economy" grant (HIRE Loans). The funds are for home ownership initiative down payment loans to provide financial assistance for the creation of affordable housing and economic development throughout the State of Iowa.

Council of Governments Housing, Inc. receives Housing Trust Funding. The funds are to provide loans for financial assistance for residential housing.

Region XII Council of Governments received a loan from the US Department of Agriculture Intermediary Relending Program (IRP Loans). The loan proceeds plus local match are to be used for business enterprise loans.

Region XII Development Corporation received a Department of Commerce - Title IX Long-Term Economic Deterioration Revolving Loan Program (EDA Loans). The grant proceeds are used for business enterprise loans.

Region XII Development Corporation received a Rural Business Enterprise Grant (RBEG Loans) for loan assistance to rural business enterprises.

Note 9 Housing and Business Enterprise Loans Receivable (continued)

The balance of all loans is reflected as other assets on the combined statement of financial position. A summary of activity is as follows:

	r.	ISCAL YEAR J	une	30, 200	7		
				•		Accrued	
	Beginning	Payments		Write-		Interest &	Ending
	<u>Balance</u>	Received		<u>Offs</u>		New Loans	<u>Balance</u>
Region XII Coun	cil of Governme	ents, Inc.					
CDBG/Home	\$ 1,321,344	\$ 157 <b>,</b> 296	\$	0	\$	161,016	\$ 1,325,064
HPG Loans	650 <b>,</b> 132	199,404		0		237 <b>,</b> 952	688 <b>,</b> 680
LHAP Loans	110,194	33 <b>,</b> 758		0		0	76 <b>,</b> 436
HIRE Loans	<u>378,162</u>	<u>84,668</u>		0		<u>68,579</u>	<u>362,073</u>
	<u>2,459,832</u>	<u>475,126</u>		0		467,547	<u>2,452,253</u>
Council of Gove	ernments Housing	g, Inc.					
COG Housing	61,469	5,538		0		0	55,931
Housing Trust	94,122	22,238		0		44,081	115,965
-	155 <b>,</b> 591	27,776		0		44,081	171,896
Region XII Deve	alonment Cornor:	ation Inc					
IRP Loans	900,846	178,495		0		225,000	947,351
EDA Loans	567,574	173,941		0		110,000	503,633
RBEG Loans	124,842	31,377		0		10,000	103,465
TELC LOUIS	1,593,262	383,813		0		345,000	1,554,449
	<u> 170337202</u>	<u>303<b>7</b>013</u>				<u> </u>	<u> 170017119</u>
Total	\$ <u>4,208,685</u>	\$ <u>886,715</u>	\$	0	\$	<u>856,628</u>	\$ <u>4,178,598</u>
	<u>F</u>	ISCAL YEAR J	une	30, 200	6		
				,	<u> </u>	Accrued	
	Beginning	Payments		Write-	<u> </u>	Accrued Interest &	Ending
	Beginning <u>Balance</u>	Payments <u>Received</u>			<u> </u>		Ending <u>Balance</u>
Region XII Coun	<u>Balance</u> ncil of Governme	<u>Received</u>		Write-	<u> </u>	Interest &	<u>Balance</u>
Region XII Cour CDBG/Home	Balance ncil of Governme \$ 1,222,914	Received ents, Inc. \$ 176,504	\$	Write-	\$	Interest &	-
	<u>Balance</u> ncil of Governme	Received ents, Inc.		Write- Offs		Interest & New Loans	<u>Balance</u>
CDBG/Home	Balance ncil of Governme \$ 1,222,914 701,760 73,869	Received ents, Inc. \$ 176,504		Write- Offs 0		<pre>Interest &amp; New Loans 274,934</pre>	<u>Balance</u> \$ 1,321,344
CDBG/Home HPG Loans	<u>Balance</u> acil of Governme \$ 1,222,914 701,760	Received ents, Inc. \$ 176,504 255,427		Write- Offs 0 0		Interest & New Loans 274,934 203,799	Balance \$ 1,321,344 650,132
CDBG/Home HPG Loans LHAP Loans	Balance ncil of Governme \$ 1,222,914 701,760 73,869	Received ents, Inc. \$ 176,504 255,427 24,347		Write-Offs 0 0 0		Interest & New Loans  274,934 203,799 60,672	### Balance  \$ 1,321,344  650,132  110,194
CDBG/Home HPG Loans LHAP Loans HIRE Loans	Balance acil of Governme \$ 1,222,914 701,760 73,869 366,714 2,365,257	Received ents, Inc. \$ 176,504 255,427 24,347 72,156 528,434		Write-Offs 0 0 0 0		Interest & New Loans  274,934 203,799 60,672 83,604	\$ 1,321,344 650,132 110,194 378,162
CDBG/Home HPG Loans LHAP Loans HIRE Loans	Balance acil of Governme \$ 1,222,914 701,760 73,869 366,714 2,365,257 ernments Housing	Received ents, Inc. \$ 176,504 255,427 24,347 72,156 528,434 g, Inc.		Write-Offs 0 0 0 0		Interest & New Loans  274,934 203,799 60,672 83,604	\$ 1,321,344 650,132 110,194 378,162 2,459,832
CDBG/Home HPG Loans LHAP Loans HIRE Loans  Council of Gove COG Housing	Balance acil of Governme \$ 1,222,914 701,760 73,869 366,714 2,365,257 ernments Housing 70,296	Received ents, Inc. \$ 176,504 255,427 24,347 72,156 528,434 g, Inc. 9,261		Write- Offs 0 0 0 0 0 0		Interest & New Loans  274,934 203,799 60,672 83,604 623,009	\$ 1,321,344 650,132 110,194 378,162 2,459,832
CDBG/Home HPG Loans LHAP Loans HIRE Loans	Balance acil of Governme \$ 1,222,914 701,760 73,869 366,714 2,365,257  ernments Housing 70,296 103,302	Received ents, Inc. \$ 176,504 255,427 24,347 72,156 528,434 g, Inc. 9,261 19,449		Write- Offs  0 0 0 0 0 0 0		Interest & New Loans  274,934 203,799 60,672 83,604 623,009	\$ 1,321,344 650,132 110,194 378,162 2,459,832
CDBG/Home HPG Loans LHAP Loans HIRE Loans  Council of Gove COG Housing	Balance acil of Governme \$ 1,222,914 701,760 73,869 366,714 2,365,257 ernments Housing 70,296	Received ents, Inc. \$ 176,504 255,427 24,347 72,156 528,434 g, Inc. 9,261		Write- Offs 0 0 0 0 0 0		Interest & New Loans  274,934 203,799 60,672 83,604 623,009	\$ 1,321,344 650,132 110,194 378,162 2,459,832
CDBG/Home HPG Loans LHAP Loans HIRE Loans  Council of Gove COG Housing	Balance acil of Governme \$ 1,222,914	Received ents, Inc. \$ 176,504 255,427 24,347 72,156 528,434 g, Inc. 9,261 19,449 28,710		Write- Offs  0 0 0 0 0 0 0		Interest & New Loans  274,934 203,799 60,672 83,604 623,009	\$ 1,321,344 650,132 110,194 378,162 2,459,832
CDBG/Home HPG Loans LHAP Loans HIRE Loans  Council of Gove COG Housing Housing Trust	Balance acil of Governme \$ 1,222,914 701,760 73,869 366,714 2,365,257  ernments Housing 70,296 103,302 173,598  elopment Corpora 596,716	Received ents, Inc. \$ 176,504 255,427 24,347 72,156 528,434 g, Inc. 9,261 19,449 28,710 eation, Inc. 78,046		Write- Offs  0 0 0 0 0 0 0		Interest & New Loans  274,934 203,799 60,672 83,604 623,009  434 10,269 10,703	\$ 1,321,344 650,132 110,194 378,162 2,459,832 61,469 94,122 155,591
CDBG/Home HPG Loans LHAP Loans HIRE Loans  Council of Gove COG Housing Housing Trust  Region XII Deve	Balance acil of Governme \$ 1,222,914	Received ents, Inc. \$ 176,504 255,427 24,347 72,156 528,434  g, Inc. 9,261 19,449 28,710  ation, Inc.		Write- Offs 0 0 0 0 0 0 0 0		Interest & New Loans  274,934 203,799 60,672 83,604 623,009  434 10,269 10,703	\$ 1,321,344 650,132 110,194 378,162 2,459,832 61,469 94,122 155,591
CDBG/Home HPG Loans LHAP Loans HIRE Loans  Council of Gove COG Housing Housing Trust  Region XII Deve	Balance acil of Governme \$ 1,222,914 701,760 73,869 366,714 2,365,257  ernments Housing 70,296 103,302 173,598  elopment Corpora 596,716	Received ents, Inc. \$ 176,504 255,427 24,347 72,156 528,434 g, Inc. 9,261 19,449 28,710 ention, Inc. 78,046 56,714 33,492		Write- Offs  0 0 0 0 0 0 0 0 0 0		Interest & New Loans  274,934 203,799 60,672 83,604 623,009  434 10,269 10,703	\$ 1,321,344 650,132 110,194 378,162 2,459,832 61,469 94,122 155,591
CDBG/Home HPG Loans LHAP Loans HIRE Loans  Council of Gove COG Housing Housing Trust  Region XII Deve IRP Loans EDA Loans	Balance acil of Governme \$ 1,222,914 701,760 73,869 366,714 2,365,257  ernments Housing 70,296 103,302 173,598  elopment Corpora 596,716 496,665	Received ents, Inc. \$ 176,504 255,427 24,347 72,156 528,434  G, Inc. 9,261 19,449 28,710  ation, Inc. 78,046 56,714		Write- Offs  0 0 0 0 0 0 0 0 0 0 0		Interest & New Loans  274,934 203,799 60,672 83,604 623,009  434 10,269 10,703  382,176 127,623	\$ 1,321,344 650,132 110,194 378,162 2,459,832 61,469 94,122 155,591

#### Note 10 Long Term Notes Payable

20119 101111 110000 1 47 43010			
The long term notes payable and classific			
Region XII Council of Governments, Inc., has entered into a loan agreement with the United States Department of Agriculture, Intermediary Relending Program. The loan agreement, dated December 15, 2000, is for the sum of \$600,000, interest at a fixed rate of 1% per annum, for a term of 30 years. The repayment shall be made in 27 equal installments of \$25,470 including principle and interest beginning December 15, 2004. The loan agreement requires a restricted cash account to be maintained at 6% of the balance outstanding.	<u>June</u>	30, 2007 540,886	
Region XII Council of Governments, Inc., has entered into a loan agreement with the United States Department of Agriculture, Intermediary Relending Program. The loan agreement, dated September 16, 2005, is for the sum of \$600,000, interest at a fixed rate of 1% per annum, for a term of 30 years. No repayment schedule is required as of June 30, 2007.		468,000	208,000
Region XII Council of Governments, Inc., has entered into an Amoco Loan Agreement with the Iowa Department of Transportation. The capital loan, dated October 8, 2003, is for the sum of \$30,000, no interest, payable in equal installments of \$6,000 for a term of 5 years beginning December 31, 2004. Total Notes Payable Current Portion of Long Term Debt Long Term Portion	1, \$	12,000 020,886 26,061 994,825	18,000 786,749 25,863 \$ 760,886
Maturities of notes payable over the next June 30, 2007 June 30, 2008 June 30, 2009 June 30, 2010 June 30, 2011 June 30, 2012 Thereafter Total	five \$	26,061 26,262 20,465 20,669 20,876 906,553 020,886	as follows: \$ 25,863 26,062 26,262 20,465 20,669 - 667,428 \$ 786,749

SUPPLEMENTAL INFORMATION

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# REGION XII COUNCIL OF GOVERNMENTS, INC. SCHEDULE OF REVENUES AND EXPENSES LOCAL FUNDS AND LOAN REPAYMENT FUNDS Year Ended June 30, 2007

Revenues:   Program Funds		Local <u>Funds</u>	Loan Repayment <u>Funds</u>	Acquisition/ Demolition <u>Repayment</u>
Interest   59,456   134,765   1,600   Donations   11,750   0   0   0   0   0   0   0   0   0		\$ 176,418	\$ 0	\$ 0
Donations	± ±	•		
Other Revenues         5,245         15,635         0           Total revenues         252,869         628,680         6,700           Expenses:         Salary & wages         0         24,432         78           Employee benefits         1,295         7,765         23           Advertising & marketing         125         75         0           Accounting & legal         1,560         6,090         3           Insurance         0         612         2           Contract Services         0         264,407         2           Fees, dues & subscriptions         0         126         0           Postage         0         854         4           Printing         0         0         0           Rest         0         381         1           Telephone         0         381         1           Travel         0         381         1           Utilities         0         0         0           Office expense         262         933         3           Equipment maintenance         0         3,908         1           Excility maintenance         2,232         1,127         3			· ·	
Total revenues   252,869   628,680   6,700				
Salary & wages       0       24,432       78         Employee benefits       1,295       7,765       23         Advertising & marketing       125       75       0         Accounting & legal       1,560       6,090       3         Insurance       0       612       2         Contract Services       0       264,407       2         Fees, dues & subscriptions       0       126       0         Postage       0       854       4         Printing       0       0       0       0         Rent       0       1,738       5         Telephone       0       381       1         Travel       0       1,744       6         Utilities       0       0       0         Office expense       262       933       3         Equipment maintenance       262       933       3         Equipment rental       0       0       0         Facility maintenance       2,232       1,127       3         Board expenses       0       0       0         Vehicle expense       12,559       0       0         Vehicle and equipment purcha				
Employee benefits				
Advertising & marketing			•	
Accounting & legal 1,560 6,090 3 Insurance 0 612 2  Contract Services 0 264,407 2 Fees, dues & subscriptions 0 126 0 Postage 0 854 4 Printing 0 0 0 0 Rent 0 1,738 5  Telephone 0 381 1 Travel 0 1,744 6 Utilities 0 0 0 0 Office expense 262 933 3 Equipment maintenance 0 3,908 1  Equipment rental 0 0 0 0 Facility maintenance 2,232 1,127 3 Board expenses 0 184 0 Registration fees 0 0 0 Vehicle expense 12,559 0 0  Participant loans & grants 0 0 0 Vehicle and equipment purchases 16,018 0 0 Interest 0 0 0 0 Matching funds expended 47,349 32,542 0 Total expenses 171,469 281,762 6,569 Beginning of year 787,415 1,704,458 32,246		·	•	
Insurance       0       612       2         Contract Services       0       264,407       2         Fees, dues & subscriptions       0       126       0         Postage       0       854       4         Printing       0       0       0       0         Rent       0       1,738       5         Telephone       0       381       1         Travel       0       1,744       6         Utilities       0       0       0         Office expense       262       933       3         Equipment maintenance       0       3,908       1         Equipment rental       0       0       0         Facility maintenance       2,232       1,127       3         Board expenses       0       184       0         Registration fees       0       0       0         Vehicle expense       12,559       0       0         Participant loans & grants       0       0       0         Vehicle and equipment purchases       16,018       0       0         Interest       0       0       0       0         Matching funds expen				
Fees, dues & subscriptions 0 126 0 Postage 0 854 4 Printing 0 0 0 0 Rent 0 1,738 5  Telephone 0 1,738 5  Telephone 0 1,744 6 Utilities 0 0 0 0 Office expense 262 933 3 Equipment maintenance 0 3,908 1  Equipment rental 0 0 0 0 Facility maintenance 2,232 1,127 3 Board expenses 0 184 0 Registration fees 0 0 0 0 Vehicle expense 12,559 0 0  Participant loans & grants 0 0 0 Participant loans & grants 0 0 0 Matching funds expended 47,349 32,542 0 Total expenses 171,469 281,762 6,569 Beginning of year 787,415 1,704,458 32,246		·	•	
Fees, dues & subscriptions 0 126 0 Postage 0 854 4 4 Printing 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Contract Services	0	264,407	2
Printing 0 0 0 0 0 0 Rent 0 1,738 5  Telephone 0 381 1 Travel 0 1,744 6 Utilities 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Fees, dues & subscriptions	0		0
Rent       0       1,738       5         Telephone       0       381       1         Travel       0       1,744       6         Utilities       0       0       0         Office expense       262       933       3         Equipment maintenance       0       3,908       1         Equipment rental       0       0       0         Facility maintenance       2,232       1,127       3         Board expenses       0       184       0         Registration fees       0       0       0         Vehicle expense       12,559       0       0         Participant loans & grants       0       0       0         Vehicle and equipment purchases       16,018       0       0         Interest       0       0       0       0         Matching funds expended       47,349       32,542       0         Total expenses       81,400       346,918       131         Revenue over (under) expenses       171,469       281,762       6,569         Beginning of year       787,415       1,704,458       32,246	<u> </u>			
Telephone 0 381 1 Travel 0 1,744 6 Utilities 0 0 0 0 Office expense 262 933 3 Equipment maintenance 0 3,908 1  Equipment rental 0 0 0 0 Facility maintenance 2,232 1,127 3 Board expenses 0 184 0 Registration fees 0 0 0 0 Vehicle expense 12,559 0 0  Participant loans & grants 0 0 0 Vehicle and equipment purchases 16,018 0 0 Interest 0 0 0 0 Matching funds expended 47,349 32,542 0 Total expenses 171,469 281,762 6,569 Beginning of year 787,415 1,704,458 32,246	2	•	•	
Travel 0 1,744 6 Utilities 0 0 0 0 0 Office expense 262 933 3 Equipment maintenance 0 3,908 1  Equipment rental 0 0 0 0 Facility maintenance 2,232 1,127 3 Board expenses 0 184 0 Registration fees 0 0 0 0 0 Vehicle expense 12,559 0 0  Participant loans & grants 0 0 0 0 Participant loans & grants 0 0 0 0 Interest 0 0 0 0 Interest 0 0 0 0 Matching funds expended 47,349 32,542 0 Total expenses 171,469 281,762 6,569 Beginning of year 787,415 1,704,458 32,246	Rent	U	1,/38	5
Utilities       0       0       0         Office expense       262       933       3         Equipment maintenance       0       3,908       1         Equipment rental       0       0       0         Facility maintenance       2,232       1,127       3         Board expenses       0       184       0         Registration fees       0       0       0         Vehicle expense       12,559       0       0         Participant loans & grants       0       0       0         Vehicle and equipment purchases       16,018       0       0         Interest       0       0       0       0         Matching funds expended       47,349       32,542       0         Total expenses       81,400       346,918       131         Revenue over (under) expenses       171,469       281,762       6,569         Beginning of year       787,415       1,704,458       32,246	<u>=</u>			
Office expense 262 933 3 Equipment maintenance 0 3,908 1  Equipment rental 0 0 0 0 Facility maintenance 2,232 1,127 3 Board expenses 0 184 0 Registration fees 0 0 0 0 Vehicle expense 12,559 0 0 0  Participant loans & grants 0 0 0 0 Vehicle and equipment purchases 16,018 0 0 Interest 0 0 0 0 0 Matching funds expended 47,349 32,542 0 Total expenses 171,469 281,762 6,569 Beginning of year 787,415 1,704,458 32,246			· ·	
Equipment maintenance 0 3,908 1  Equipment rental 0 0 0 0 0 0 0 1 0 0 0 0 0 0 0 0 0 0 0		-		
Equipment rental 0 0 0 0 0 Facility maintenance 2,232 1,127 3 Board expenses 0 184 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0				
Facility maintenance       2,232       1,127       3         Board expenses       0       184       0         Registration fees       0       0       0         Vehicle expense       12,559       0       0         Participant loans & grants       0       0       0         Vehicle and equipment purchases       16,018       0       0         Interest       0       0       0         Matching funds expended       47,349       32,542       0         Total expenses       81,400       346,918       131         Revenue over (under) expenses       171,469       281,762       6,569         Beginning of year       787,415       1,704,458       32,246		O	3,700	
Board expenses       0       184       0         Registration fees       0       0       0         Vehicle expense       12,559       0       0         Participant loans & grants       0       0       0         Vehicle and equipment purchases       16,018       0       0         Interest       0       0       0         Matching funds expended       47,349       32,542       0         Total expenses       81,400       346,918       131         Revenue over (under) expenses       171,469       281,762       6,569         Beginning of year       787,415       1,704,458       32,246		-		
Registration fees       0       0       0         Vehicle expense       12,559       0       0         Participant loans & grants       0       0       0         Vehicle and equipment purchases       16,018       0       0         Interest       0       0       0         Matching funds expended       47,349       32,542       0         Total expenses       81,400       346,918       131         Revenue over (under) expenses       171,469       281,762       6,569         Beginning of year       787,415       1,704,458       32,246		·	•	
Vehicle expense       12,559       0       0         Participant loans & grants       0       0       0         Vehicle and equipment purchases       16,018       0       0         Interest       0       0       0         Matching funds expended       47,349       32,542       0         Total expenses       81,400       346,918       131         Revenue over (under) expenses       171,469       281,762       6,569         Beginning of year       787,415       1,704,458       32,246		•		
Participant loans & grants 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		-		
Vehicle and equipment purchases       16,018       0       0         Interest       0       0       0         Matching funds expended       47,349       32,542       0         Total expenses       81,400       346,918       131         Revenue over (under) expenses       171,469       281,762       6,569         Beginning of year       787,415       1,704,458       32,246	-		•	•
Interest       0       0       0         Matching funds expended       47,349       32,542       0         Total expenses       81,400       346,918       131         Revenue over (under) expenses       171,469       281,762       6,569         Beginning of year       787,415       1,704,458       32,246		•		
Matching funds expended       47,349       32,542       0         Total expenses       81,400       346,918       131         Revenue over (under) expenses       171,469       281,762       6,569         Beginning of year       787,415       1,704,458       32,246		•	•	
Total expenses 81,400 346,918 131  Revenue over (under) expenses 171,469 281,762 6,569  Beginning of year 787,415 1,704,458 32,246		-	V	
Beginning of year <u>787,415</u> <u>1,704,458</u> <u>32,246</u>				<u>-</u>
	Revenue over (under) expenses	171,469	281,762	6,569
End of Year-Net asset \$ 958,884 \$ 1,986,220 \$ 38.815	Beginning of year	<u>787,415</u>	1,704,458	<u>32,246</u>
· · · · · · · · · · · · · · · · · · ·	End of Year-Net asset	\$ <u>958,884</u>	\$ <u>1,986,220</u>	\$ <u>38,815</u>

#### REGION XII COUNCIL OF GOVERNMENTS, INC. SCHEDULE OF REVENUES AND EXPENSES ADMINISTERED STATE AND LOCAL FUNDS Year Ended June 30, 2007

		Council of	Housing	<u>Programs</u>
	Community	Government	Repo &	Fees From
I	Administered	Assistance	Spec	Housing
<u>S1</u>	upport Programs	2007-COG-01	<u> Houses</u>	<u>Contracts</u>
Revenues:				
Governmental Funding Source	ce:			
State funds	\$ 0	\$ 0	\$ 0	\$ 0
Program funds	120,769	9,375	223,495	27,957
Matching funds	0	. 0	. 0	. 0
Total revenues	120,769	9,375	223,495	27 <b>,</b> 957
Expenses:				
Salary & wages	35,826	0	0	12,966
Employee benefits	10,876	22	0	4,337
Advertising & marketing	87	0	0	28
Accounting & legal	176	0	333	202
Insurance	928	0	0	317
Contracted services	1,819	0	137,020	4,077
Fees, dues & subscriptions	86	0	0	93
Postage	350	0	0	409
Rent	2,620	0	0	902
Telephone	525	0	0	236
Travel	3,141	66	0	1,006
Office expense	1,014	0	0	384
Equipment expenses	1,463	0	0	501
Facility expenses	1,646	0	0	575
Board expense	295	0	0	59
Matching funds expended	10,330	<u>9,287</u>	232	0
Total expenses	<u>71,182</u>	<u>9,375</u>	<u>137,585</u>	<u>26,092</u>
Revenue over (under) expenses	49,587	0	85 <b>,</b> 910	1,865
Beginning of year	( <u>5,958</u> )	0	( <u>262<b>,</b>544</u> )	( <u>4,228</u> )
End of Year-Receivable from				
future claims	\$	\$0	\$( <u>176,634</u> )	( <u>2,363</u> )
End of Year - Deferred revenu	ie \$ <u>43,629</u>	\$0	\$0	\$0

#### Schedule 2

Iowa Waste Exchange <u>Programs</u>	Valley Business Park Planning <u>Project</u>		ransportation nt Number 07RE <u>FTA</u>	
\$ 307,265	\$ 0	\$ 13,830	\$ 15,731	\$ 62,237
0	0	0	0	5,000
0	0	3,458	3,933	10,560
307,265	0	17,288	19,664	77,797
72,038	0	10,910	12,213	46,986
24,650	0	2,973	3,412	13,010
1,251	0	33	29	136
259	125	18	64	347
1,657	0	213	281	1,125
181,861	5,516	92	80	336
380	0	19	54	202
526	0	69	90	326
4,723	0	605	799	3,200
819	0	116	139	583
9,407 2,702 2,895 3,418 644 0 307,200	0 0 0 0 0 0 0 5,641	858 329 439 529 85 0 17,288	871 378 483 569 202 0 19,664	3,951 1,672 3,203 2,271 449 0
65	( 5,641)	0	0	0
( <u>65</u> )	10,032	0		
\$0	\$0	\$0	\$0	\$0
\$0	\$ <u>4,391</u>	\$0	\$0	\$0

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# REGION XII COUNCIL OF GOVERNMENTS, INC. SCHEDULE OF REVENUES AND EXPENSES COMMUNITY DEVELOPMENT BLOCK GRANT AND HOME HOUSING LOAN FUNDS Year Ended June 30, 2007

	Community Development Block Grant	HOME Loans
Revenues:		
Governmental funding source:		
Housing and Urban Development	\$ 774 <b>,</b> 596	\$ 748 <b>,</b> 261
Matching funds	<u>8,072</u>	<u> 25,591</u>
Total revenues	<u>782,668</u>	<u>773,852</u>
Expenses:		
Salary & wages	41,025	40,144
Employee benefits	14,379	13,389
Advertising & marketing	126	64
Accounting & legal	651	994
Insurance	1,044	825
Contract Services	6,026	3,733
Fees, dues & subscriptions	259	192
Postage	2,177	1,271
Rent	2,968	2,351
Telephone	734	613
Travel	3,092	2,869
Office expense	1,292	1,432
Equipment expenses	1,522	1,393
Facility expenses	1,853	1,881
Board expenses	217	223
Participant loans & grants	730,480	668,261
Interest	. 0	5,198
Total expenses	807,845	744,833
Revenue over (under) expenses	( 25,177)	29,019
Beginning of year	( <u>36,535</u> )	( <u>64,607</u> )
End of Year-Receivable from future claims	\$ ( <u>61,712</u> )	\$( <u>35,588</u> )

## REGION XII COUNCIL OF GOVERNMENTS, INC. SCHEDULE OF REVENUES AND EXPENSES HAZARD MITIGATION PLANS IOWA HOMELAND SECURITY AND EMERGENCY MANAGEMENT DIVISION

Year Ended June 30, 2007

#### Revenues:

Governmental Funding Source:

Federal Emergency Management Agency:

Iowa Homeland Security & Emergency Management Division Matching funds Total revenues		0 <u>5,985</u> 5,985
Expenses:    Salary & wages    Employee benefits    Advertising & marketing    Accounting & legal    Insurance		2,890 802 8 17 59
Contract Services Fees, dues & subscriptions Postage Rent Telephone		25 6 29 169 28
Travel Office expense Equipment maintenance Facility maintenance Board expenses Total expenses	_	171 61 154 129 24 4,572
Revenue over (under) expenses Beginning of year		1,413 4,559)
End of Year-Receivable from future claims	\$(_	3 <u>,146</u> )

#### REGION XII COUNCIL OF GOVERNMENTS, INC. SCHEDULE OF REVENUES AND EXPENSES WESTERN IOWA TRANSIT PROGRAMS Year Ended June 30, 2007

	Rural Transit Operating	Section III <u>Capital</u>	Section 18 <u>Capital</u>	_Total_
Revenue:				
Governmental Funding Source: Federal-Dept. of Transportation Iowa Dept. of Transportation Elderbridge Agency	\$ 354,779 346,024 42,000	\$146,078 0 0	\$ 80,291 0 0	\$ 581,148 346,024 42,000
United way Public support & contribution Capital match funds Interest income Fuel tax refund	4,500 1,008,325 0 16,708 5,331	0 0 26 <b>,</b> 773 0 0	0 0 21,188 0 0	4,500 1,008,325 47,961 16,708 5,331
Other local Total Revenues	5,894 1,783,561	0 172,851	0 101,479	5,894 2,057,891
Expenses: Salaries & wages	139,521	0	0	139,521
Employee benefits Advertising & marketing Accounting & legal Insurance	43,099 3,879 5,253 2,654	0 0 0	0 0 0	43,099 3,879 5,253 2,654
Contracted services	14,077	0	0	14,077
Fees, dues & subscriptions Postage Rent Telephone	4,874 1,291 1,336 22,437	0 0 0	0 0 0 0	4,874 1,291 1,336 22,437
Travel	22,499	0	0	22,499
Office expense Equipment expenses Facility expenses Board expense	3,425 3,248 5,311 986	0 0 0 0	0 0 0	3,425 3,248 5,311 986
Drivers' wages & benefits Vehicle fuel & other costs Vehicle insurance Purchased services Property and equip. purchases Matching funds Total Expenses	907,818 299,044 82,570 110,540 47,590 4,589 1,726,041	0 0 0 0 172,851 0 172,851	0 0 0 0 101,479 0 101,479	907,818 299,044 82,570 110,540 321,920 4,589 2,000,371
Revenue over (under) expenses Beginning of year-net assets	57,520 367,381	0 0	0 0	57,520 367,381
End of Year-Net assets	\$ 424,901	\$ <u> </u>	\$0	\$ 424,901

# REGION XII COUNCIL OF GOVERNMENTS, INC. SCHEDULE OF REVENUES AND EXPENSES WORKFORCE INVESTMENT ACT PROGRAMS AGREEMENT NUMBER 7-W-08-FR-0 Year Ended June 30, 2007

		WORKFORCE	INVESTMENT	r act - titl	E I
			Youth	Youth-Out	Dislocated
	Admin.	<u>Adult</u>	In School	Of School	Worker
Revenues:					
Governmental Funding Sources:					
Iowa Workforce Development	\$ <u>18,142</u>	\$ 38,710	\$ 32,653	\$ 20,414	\$ <u>87,018</u>
Expenses:					
Salaries & wages	8,811	12,995	8,202	10,726	27,012
Employee benefits	2,161	4,062	2,678	3 <b>,</b> 493	8,144
Advertising & marketing	148	0	0	0	0
Accounting & legal	947	1	0	0	0
Insurance	159	436	308	338	817
Contracted services	456	0	0	0	0
Fees, dues & subscriptions	1,248	0	0	0	0
Postage	312	220	67	97	1,102
Rent	462	708	515	658	1,388
Telephone	248	202	127	169	401
Travel	754	1,045	660	851	2,272
Office expense	419	515	245	313	2,468
Equipment expenses	358	475	300	371	966
Facility expenses	390	659	411	530	1,412
Board expense	1,269	6	3	4	5
Participant support	0	<u>17,386</u>	19,137	2,864	41,031
Total expenses	<u>18,142</u>	<u>38,710</u>	<u>32,653</u>	<u>20,414</u>	<u>87,018</u>
Net	\$0	\$0	\$0	\$0	\$0

### Schedule 6

WIA Inc Disloc Admin	enti	lve d Wo	
\$ <u>5,136</u>	\$	27,	186
2,693 687 16 13 64			635 625 0 0
36 493 10 298 77		(	0 51 199 998 301
297 117 93 156 86 0 5,136		. (	338 607 613 323 3 0
\$ 0	\$		0

# REGION XII COUNCIL OF GOVERNMENTS, INC. SCHEDULE OF REVENUES AND EXPENSES IOWA WORKFORCE DEVELOPMENT-WIA SUB SECTION EARLY INTERVENTION RAPID RESPONSE Year Ended June 30, 2007

	7-W-PF-	7-W-PF-	= =
	RR-0-05 SEG	RR-0-03	
	Chicago		ntervention Bayard
	Rivet	Rivet	_
Revenues:	KIVEL	KIVEC	<u>Nul 51119</u>
Governmental Funding Sources:			
Iowa Workforce Development	\$ <u>42,500</u>	\$ 3,100	\$ 2,360
iowa workioree beveropmene	ψ <u>42<b>,</b>300</u>	Ψ <u>3,100</u>	Ψ <u>Z<b>,</b>300</u>
Expenses:			
Salaries & wages	17,417	0	0
Employee benefits	4,544	0	0
Advertising & marketing	42	0	0
Accounting & legal	62	0	0
Insurance	422	0	0
Contracted services	110	0	0
Fees, dues & subscriptions	7	0	0
Postage	814	0	0
Rent	771	0	0
Telephone	346	0	0
Travel	1,533	0	0
Office expense	1,130	0	0
Equipment expenses	560	0	0
Facility expenses	889	0	0
Board expense	192	0	0
Participant support	13,661	3,100	2,360
Total expenses	42,500	3,100	2,360
Net	\$0	\$0	\$0

# REGION XII COUNCIL OF GOVERNMENTS, INC. SCHEDULE OF REVENUES AND EXPENSES IOWA WORKFORCE DEVELOPMENT PROGRAMS AGREEMENT NUMBER 1-W-08-FR-0 Year Ended June 30, 2007

		Promis	se Jobs_		
	General	Basic	Life	General	
	<u>Admin</u>	Funds	<u>Skills</u>	(Surtax)	<u>Navigator</u>
Revenues:				,	
Governmental Funding Sources:					
Iowa Workforce Development	\$ 2,746	\$ <u>9,889</u>	\$ 775	\$ <u>31,963</u>	\$ 5,740
Expenses:					
Salaries & wages	1,441	0	0	0	0
Employee benefits	477	0	0	0	0
Advertising & marketing	33	35	0	116	8
Accounting & legal	25	33	3	122	32
Insurance	29	0	0	0	0
Contracted services	71	0	0	0	0
Fees, dues & subscriptions	253	59	9	501	73
Postage	7	0	0	0	0
Rent	78	49	10	235	65
Telephone	41	0	0	0	0
Travel	37	0	0	0	0
Utilities	0	992	143	4,564	1,168
Office expense	79	3,991	203	10,890	1,887
Equipment expenses	85	3,240	219	8 <b>,</b> 759	786
Facility expenses	48	1,490	188	6 <b>,</b> 776	1,721
Board expense	42	, 0	0	, 0	, 0
Total expenses	2,746	9,889	775	31,963	\$ 5,740
Net	\$0	\$0	\$0	\$0	\$0

# REGION XII COUNCIL OF GOVERNMENTS, INC. SCHEDULE OF REVENUES AND EXPENSES WORKFORCE DEVELOPMENT PROGRAM - PROMISE JOBS AGREEMENT # 7-W-08-FR-0 Year Ended June 30, 2007

Devenue	Two <u>Parents</u>	Basic <u>Funds</u>
Revenues: Governmental Funding Sources: Iowa Workforce Development	\$ <u>50,876</u>	\$ <u>108,289</u>
Administrative Expenses: Salaries wages Employee benefits Advertising & marketing Accounting & legal Insurance	29,776 9,024 116 107 744	8,303 2,001 286 495 166
Contracted Services Fees, dues & subscriptions Postage Rent Telephone	349 45 1,954 1,516 543	414 691 47 466 232
Travel Utilities Office expense Equipment expenses Facility expenses Board Expense Total administrative expenses	2,130 1,249 0 1,312 1,607 404 50,876	1,073 0 753 393 364 554 16,238
Program Expenses: Salaries wages Employee benefits Accounting & legal Insurance Fees, dues & subscriptions	0 0 0 0	57,900 15,674 15 1,645
Postage Rent Telephone Travel Office expense	0 0 0 0	1,395 3,310 922 3,660 2,249
Equipment expenses Facility expenses Board Expense Total program expenses Total Expense	0 0 0 0 50,876	2,109 3,143 22 92,051 108,289
Net	\$0	\$0

### REGION XII COUNCIL OF GOVERNMENTS, INC. SCHEDULE OF REVENUES AND EXPENSES HOUSING PRESERVATION PROGRAM BORROWER ID # 160140421017843 Year Ended June 30, 2007

	HPG Period 7/1/2006- <u>9/30/2006</u>	HPG Period 10/01/2006- <u>6/30/2007</u>
Revenues:		
Governmental Funding Source: USDA-Rural Development Matching funds Total Revenues	\$ 16,542 <u>2,643</u> <u>19,185</u>	\$ 34,010
Expenses:		
Salaries & wages Employee benefits Advertising & marketing Accounting & legal Insurance	2,855 966 1 0 81	3,950 1,246 12 119 79
Contract services Fees, dues & subscriptions Postage Rent Telephone	13 5 133 221 41	39 7 100 227 73
Travel Office expense Equipment expenses Facility expenses Board expense Participant loans & grants Total expenses	394 80 169 110 1 13,417 18,487	256 137 137 188 20 23,832 30,422
Revenue (under) expenses Beginning of year	698 ( <u>698</u> )	6,883 <u>0</u>
End of Year - Deferred revenue	\$ <u> </u>	\$ <u>6,883</u>

### Schedule 11

# REGION XII COUNCIL OF GOVERNMENTS, INC. SCHEDULE OF REVENUES AND EXPENSES ECONOMIC DEVELOPMENT PLANNING GRANT AWARD NO. 05-83-04298 Year Ended June 30, 2007

Revenues:	
Governmental Funding Sources:	
Department of Commerce	\$ 51 <b>,</b> 000
Matching funds	<u>41,000</u>
Total revenues	<u>92,000</u>
Expenses:	
Salaries & wages	56,489
Employee benefits	16,206
Advertising & marketing	127
Accounting & legal	264
Insurance	1,470
Contract services	256
Fees, dues & subscriptions	374
Postage	526
Rent	4,174
Telephone	748
Travel	4,965
Office expense	1,648
Equipment expense	1,859
Facility expense	2,478
Board expenses	416
Total expenses	<u>92,000</u>
Net	\$0

# REGION XII COUNCIL OF GOVERNMENTS, INC. SCHEDULE OF REVENUES AND EXPENSES USDA RURAL DEVELOPMENT LEAD-BASED PAINT INSPECTION CHILDHOOD LEAD POISONING PREVENTION PROGRAMS Year Ended June 30, 2007

	Lead-Based Paint <u>Inspection</u>
Revenues:     Governmental Funding Sources:         USDA Rural Development         Iowa Department of Public Health         Local funds         Total revenues  Expenses:     Salaries & wages     Employee benefits     Advertising & marketing	\$ 700 1,050 <u>6,040</u> <u>7,790</u> 3,856 1,390
Accounting & marketing Accounting & legal Insurance	62 86
Contracted Services Fees, dues & subscriptions Postage Rent Telephone	377 19 339 243 62
Travel Office expense Equipment expense Facility expense Board expense	299 118 151 187 23
Total expenses	<u>7,226</u>
Revenue over (under) expenses Beginning of Year	564 <u>52,776</u>
End of Year - Deferred revenue	\$ <u>53,340</u>

### REGION XII COUNCIL OF GOVERNMENTS, INC. SCHEDULE OF REVENUES AND EXPENSES WESTERN IOWA ADVANTAGE PARTNERS IDED GRANT NUMBER 05-RMG-03 Year Ended June 30, 2007

Revenues:    Governmental Funding Source:     Iowa Dept. of Economic Development    Matching funds    Interest     Total revenues	\$112,500 63,980 1,563 178,043
Expenses:	
Salary & wages	270
Employee benefits	69
Accounting & legal Insurance	373 7
Contracted services	118,355
contracted Services	110,333
Postage	4
Rent.	19
Telephone	55
Travel	30
Office expense	19
•	
Equipment maintenance	102
Facility expense	10
Board expense	844
Total expenses	<u>120,157</u>
Povonuo ovor (undor) ovnongog	57 <b>,</b> 886
Revenue over (under) expenses Beginning of year	17,159
beginning of year	<u> </u>
End of year - Deferred revenue	\$ <u>75,045</u>

AFFILIATED ORGANIZATIONS

### COUNCIL OF GOVERNMENTS HOUSING, INC. SCHEDULE OF REVENUES AND EXPENSES Year Ended June 30, 2007

	Administrati Fund	Revolvin ve Loan <u>Fund</u>	g Spec Housing Fund	Housing Loan Fund
Revenues:				
State	\$ 0	\$ 0	\$	\$ 132,044
Loan repayment	0	20 <b>,</b> 658	0	0
Interest income	5 <b>,</b> 760	1,622	0	0
Local funds and match	5,188	1,580	0	24,250
Sale of properties	0	0	<u>274,404</u>	0
Total revenues	<u>10,948</u>	<u>23,860</u>	<u>274,404</u>	<u>156,294</u>
Expenses:				
Salaries & wages	722	726	0	1,447
Employee benefits	217	258	0	500
Advertising & marketing	6	2	0	6
Accounting & legal	579	26	0	10
Insurance	18	17	0	28
Contracted services	2	4	37 <b>,</b> 876	12
Fees, dues, & subscriptions	1	4	0	0
Postage	27	24	0	9
Rent	50	49	0	80
Telephone	10	11	0	15
Travel	41	43	0	118
Office expense	20	30	0	60
Equipment expense	59	146	0	51
Facility expense	39	33	0	70
Board expense	6	159	0	8
Participant loans & grants	0	7 <b>,</b> 978	0	68,945
Matching funds expended	<u>15,000</u>	0	0	0
Total expenses	<u>16,797</u>	9,510	<u>37,876</u>	71,359
Revenue over (under)expenses	(5,849)	14,350	236,528	84,935
Beginning of Year	15 <b>,</b> 842	22 <b>,</b> 798	(217,355)	0
Interprogram fund transfer	<u>19,173</u>	0	( <u>19,173</u> )	0
End of Year - Deferred revenue	\$0	\$0	\$0	\$ <u>84,935</u>
End of Year - Net assets	\$ <u>29,166</u>	\$ <u>37,148</u>	\$0	\$0

### REGION XII DEVELOPMENT CORPORATION, INC. SCHEDULE OF REVENUE AND EXPENSES Year Ended June 30, 2007

Revenues:		mediary ng Program IRP Grant <u>Fund</u>	Rural Business Enterprise Grant Admin. and Repayment Fund	Long-Term Economic Deterioration Revolving Loan Fund Admin. and Repayment Fund
Governmental Funding Source:				
Federal grants	\$ 0	\$ 260,000	\$ 0	\$ 0
Loan repayment & fees	183,153	0	32,701	175,660
Interest Income	72 <b>,</b> 846	0	15 <b>,</b> 097	27 <b>,</b> 798
Matching funds	0	0	0	0
Total revenues	<u>255,999</u>	<u>260,000</u>	<u>47,798</u>	<u>203,458</u>
Expenses:				
Salaries & wages	2,952	0	3,186	12,483
Employee benefits	915	0	970	3,449
Advertising & marketing	140	0	80	115
Accounting & Legal	1,092	0	187	561
Insurance	75	0	77	195
Contracted services	27	0	27	131
Fees, dues & subscriptions	172	0	97	102
Postage	29	0	30	57
Rent	215	0	219	552
Telephone	45	0	35	124
Travel	238	0	228	1,007
Office expense	74	0	65	329
Equipment expense	185	0	173	504
Facility expense	139	0	153	630
Board expense	1,083	0	156	646
Participant loans	0	325,000	87 <b>,</b> 500	110,000
Loan principal payments	19,863	, 0	, 0	, 0
Interest	7,422	0	0	0
Total expenses	34,666	325,000	93,183	130,885
Revenue over (under) expenses	221,333	(65,000)	( 45,385)	72,573
Beginning of Year	<u>195,942</u>	<u>98,000</u>	<u>194,251</u>	<u>50,261</u>
End of Year - Deferred revenue	\$0	\$ 33,000	\$0	\$0
End of Year - Net assets	\$ <u>417,275</u>	\$0	\$ <u>148,866</u>	\$ <u>122,834</u>

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SCHEDULE OF REVENUE AND EXPENSES FOR COMPLETED CONTRACTS

REGION XII COUNCIL OF GOVERNMENTS, INC.

SCHEDULE OF REVENUES AND EXPENSES

COMPLETED CONTRACT

WORKFORCE INVESTMENT ACT PROGRAMS

AGREEMENT NUMBER 7-W-08-FR-0

July 1, 2005 through June 30, 2007

		WORKFOR	CE INVESTME			
				Dislocate		<u>entive</u>
	<u>Admin.</u>	<u>Adult</u>	<u>Youth</u>	<u>Worker</u>	<u>Admin</u>	<u>Adult</u>
Revenues:						
Governmental Funding Sources						
Ia Workforce Development	\$ <u>24,091</u>	\$ <u>52,608</u>	\$ <u>71,562</u>	\$ <u>92,682</u>	\$ <u>5,136</u>	\$ <u>30,000</u>
Europaga						
Expenses:	10 704	10 000	22 070	20 040	2 (02	10 071
Salaries & wages	12,724	18,920	23,070	20,049	2 <b>,</b> 693	18,271
Employee benefits	3,036	6 <b>,</b> 037	7,027	6,423	687	5,189
Advertising & marketing	70	0	0	0	16	0
Accounting & legal	856	0	0	0	13	0
Insurance	411	693	772	831	64	548
Contracted services	80	0	0	0	36	0
Fees, dues & subscriptions	703	0	0	0	493	51
Postage	184	253	238	236	10	235
Printing	8	8	9	15	0	0
Rent	886	1,218	1,432	1,439	298	1,116
KCIIC	000	1,210	1,452	1,400	250	1,110
Telephone	328	246	331	313	77	328
Travel & training	2,048	1,309	2,050	1,447	297	2,181
Utilities	287	340	344	364	0	28
Office expense	745	740	943	879	117	559
Equipment expense	139	113	282	243	93	621
Equipment rental	221	522	435	481	0	11
	280	333	522	328	-	
Facility expense					156	859
Board expense	1,045	0	0	0	86	3
Registration fee	40	78	91	189	0	0
Participant support	0	<u>21,798</u>	<u>34,016</u>	<u>59,445</u>	0	0
Total expenses	<u>24,091</u>	<u>52,608</u>	<u>71,562</u>	<u>92,682</u>	<u>5,136</u>	<u>30,000</u>
Net	\$0	\$0	\$0	\$0	\$0	\$0

### REGION XII COUNCIL OF GOVERNMENTS, INC. SCHEDULE OF REVENUES AND EXPENSES COMPLETED CONTRACT

### HOUSING PRESERVATION GRANT

Borrower ID # 160140421017843

Program Period October 1, 2005 through September 30, 2006

Revenue:	
Governmental Funding Source:	
USDA-Rural Development	\$ 47,148
Matching funds	<u>7,072</u>
Total Revenues	<u>54,220</u>
Expenses:	
Salaries & wages	8 <b>,</b> 620
Employee benefits	3,028
Advertising & marketing	11
Accounting & legal	225
Insurance	237
Contract services	32
Fees, dues & subscriptions	33
Postage	376
Rent	639
Telephone	139
Travel	837
Office expense	226
Equipment expenses	219
Facility expenses	183
Board expense	32
Participant loans & grants	<u>39,383</u>
Total expenses	<u>54,220</u>
Net	\$0

## REGION XII COUNCIL OF GOVERNMENTS, INC. SCHEDULE OF REVENUES AND EXPENSES COMPLETED CONTRACT IOWA WASTE EXCHANGE

Revenues:	Grant Number IWE 06B 7/1/2005- <u>8/31/2006</u>
Governmental Funding Source:	
State	\$ <u>58,334</u>
Expenses:	
Salaries & wages	34,373
Employee benefits	11,845
Advertising & marketing	27
Accounting & legal	183
Insurance	1,031
Contract services	96
Fees, dues & subscriptions	574
Postage	329
Printing	22
Rent	2,904
Telephone	462
Travel	2,227
Utilities	632
Office expense	1,499
Equipment expenses	317
Equipment rental	1,067
Facility expenses	516
Board expense	198
Registration fees	32
Total expenses	<u>58,334</u>
Net	\$ <u> </u>

### REGION XII COUNCIL OF GOVERNMENTS, INC. AND AFFILIATED ORGANIZATIONS SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS Year Ended June 30, 2007

		Agreement	
		or Grant	Total
<u>Federal Direct</u> :	<u>CFDA #</u>	<u>Number</u>	<u>Expenditures</u>
Department of Agriculture:			
Housing Preservation Grant	10.433	160140421017843	\$ 50,552
Intermediary Relending Program	10.767	Loan Agreement	<u>260,000</u>
Total Department of Agriculture			\$ <u>310,552</u>
Department of Commerce - EDA:			
Economic Development Planning Grant	11.305	05-83-04298	\$ 51,000
Federal Indirect:			
Department of Labor:			
<u> Iowa Workforce Development</u>			
WIA - Title I Adult	17.258	7-W-08-FR-0	\$ 44 <b>,</b> 757
WIA - Title I Youth	17.259	7-W-08-FR-0	59,114
WIA - Title I Dislocated Workers	17.260	7-W-08-FR-0	93,066
WIA - Incentive Dislocated Worker	17.266	7-W-08-FR-0	32,322
WIA - SEG Chicago Rivet	17.266	7-W-PF-RR-0-05	42,500
WIA - Early Intervention-Chicago Rivet	17.266	7-W-PF-RR-0-03	3,100
WIA - Early Intervention-Bayard Nursing	g17.266	7-W-PF-RR-0-17	2,360
Total Department of Labor			\$ <u>277,219</u>
Department of Transportation:			
Operating Assistance	20.509	18-4028-120-07	\$ 354 <b>,</b> 779
Section III/Capital	20.500	04-0105-120-06	143,365
Section III/Capital	20.500	03-0104-120-05	2,713
Section 18/Capital	20.500	18-0025-120-04	2 <b>,</b> 587
Section 18/Capital	20.500	18-0027-120-05	76 <b>,</b> 515
Section 18/Capital	20.509	18-0028-120-06	1,189
Regional Planning Affiliation	20.515	FHWA SPR 07-RTA-12	13,830
Regional Planning Affiliation	20.515	FTA 07-RTA-12	15,731
Regional Planning Affiliation	20.515	FHWA(STP)07-RTA-12	62,237
Total Department of Transportation			\$ <u>672,946</u>
Department of Health & Human Services:			
Childhood Lead Poisoning Prevention	93.197	Order # 60-61KZ	\$ 700
<u> Iowa Workforce Development</u>			
Promise Jobs	93.558	7-W-08-FR-0	<u>159,165</u>
Total Department of Health & Human Se	rvices		\$ <u>159,865</u>
Department of Housing & Urban Developmen			
Iowa Department of Economic Developmen	<u>t</u>		
Subrecipient of Cities			
Community Development Block Grant	14.228		\$ 388,342
Home	14.239		<u>354,108</u>
Total Department of Housing & Urban D	evelopment		\$ <u>742,450</u>

Basis of Presentation: The Schedule of Expenditures of Federal Awards includes the federal grant activity of Region XII Council of Government and its wholly controlled affiliated organizations and is presented on the accrual basis of accounting. The information on this schedule is presented in accordance with the requirements of OMB Circular A-133, Audits of States, Local Governments, and Nonprofit Organizations. Therefore, Some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the financial statements.

## John D. Morrow

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Member Iowa Society

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November 27, 2007

RTS CERTIFICATION BY INDEPENDENT AUDITOR

To the Board of Directors Region XII Council of Governments, Inc. Carroll, Iowa

I have audited the contracting opportunities and Disadvantaged Business Enterprise and Women Business Enterprise participation summary of Region XII Council of Governments, Inc. (Transit System). My audit of the report details included tests of accounting records, purchase orders, and contracts issued to Disadvantaged Business Enterprise and Women Business Enterprise firms as we considered necessary to verify that the information reported corresponds with the transit system's financial statements and other official documentation. It was not within the scope of my audit to make any assurances about the eligibility of any firm to be certified as a Disadvantage Business Enterprise or Women Business Enterprise, since the Iowa Department of Transportation assumes this responsibility. Tests were conducted to assure that this information fairly reflects the transit system's efforts to comply with Section 105(f) and Subpart D of the Surface Transportation Assistance Act of 1982.

The tests of accounting records and inquiries with management indicated that effort is made to identify Disadvantaged Business Enterprises and Women Business Enterprise. Management has procedures which identify current vendors as eligible to be certified as a Disadvantaged Business Enterprise and Women Business Enterprise.

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Region XII Council of Governments, Inc. Carroll, Iowa

I have audited the combined financial statements of Region XII Council of Governments, Inc. (COG), its wholly controlled affiliated organizations, Council of Governments Housing, Inc. and Region XII Development Corporation, Inc., Carroll, Ia, as of and for the years ended June 30, 2007 and 2006, and have issued my report thereon dated November 27, 2007. I conducted the audit in accordance with U. S. generally accepted auditing standards and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

### Internal Control Over Financial Reporting

In planning and performing my audit, I considered Region XII Council of Governments Inc., its wholly controlled affiliated organizations, Council of Governments Housing, Inc., and Region XII Development Corporation, Inc.'s internal control over financial reporting as a basis for designing my auditing procedures for the purpose of expressing my opinion on the combined financial statements, but not for the purpose of expressing my opinion on the effectiveness of the COG's internal control over financial reporting. Accordingly, I do not express an opinion on the effectiveness of the COG's internal control over financial reporting. My consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph and would not necessarily identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses.

A control deficiency exists when the design or operation of the control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affect the COG's ability to initiate, authorize, record, process, or report financial data reliably in accordance with accounting principles generally accepted in the United States of America such that there is more than a remote likelihood a misstatement of the COG's financial statements that is more than inconsequential will not be prevented or detected by the COG's internal control.

#### Page 2

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood a material misstatement of the financial statements will not be prevented or detected by the COG's internal control.

My consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in the internal control that might be significant deficiencies and, accordingly, would not necessarily disclose all significant deficiencies that are also considered to be material weaknesses. I noted no matters involving the internal control over financial reporting and its operation that I consider to be significant deficiencies or material weaknesses.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the COG's financial statements are free of material misstatement, I performed tests of the COG's compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of my audit and, accordingly, I do not express such an opinion. The results of my tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

Comments involving statutory and other legal matters about the COG's operations for the years ended June 30, 2007 and 2006 are based exclusively on knowledge obtained from procedures performed during my audit of the combined financial statements of the COG. Since my audit was based on tests and samples, not all transactions that might have had an impact on the comments were necessarily audited. The comments involving statutory and other legal matters are not intended to constitute legal interpretations of those statutes.

This report, a public record by law, is intended solely for the information and use of Region XII Council of Governments, Inc., its wholly controlled affiliated organizations, Council of Governments Housing, Inc., and Region XII Development Corporation, Inc., and other parties to whom the COG may report, including federal awarding agencies and pass-through entities. This report is not intended to be and should not be used by anyone other than these specified parties.

I would like to acknowledge the many courtesies and assistance extended to me by personnel of Region XII Council of Governments during the course of the audit. Should you have any question concerning any of the above matters, I shall be pleased to discuss them with you at your convenience.

## John D. Morrow

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November 27, 2007

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH REQUIREMENTS APPLICABLE TO EACH MAJOR PROGRAM AND INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

To the Board of Directors Region XII Council of Governments, Inc. Carroll, Iowa

I have audited the compliance of Region XII Council of Governments, Inc.(COG), its wholly controlled affiliated organizations, Council of Governments Housing, Inc. and Region XII Development Corporation, Inc., Carroll, Ia, with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement that are applicable to each of its major federal programs for the years ended June 30, 2007 and 2006. The COG's major federal programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs. Compliance with the requirements of laws, regulations, contracts and grant agreements applicable to each of its major federal programs is the responsibility of the COG's management. My responsibility is to express an opinion on the COG's compliance based on my audit.

I conducted my audit of compliance in accordance with U. S. generally accepted auditing standards, the standards applicable to financial audits contained in <u>Government Auditing Standards</u> issued by the Comptroller General of the United States, and OMB Circular A-133, Audits of States, Local Governments, and Nonprofit Organizations. Those standards and OMB Circular A-133 require that I plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the COG's compliance with those requirements and performing such other procedures as I considered necessary in the circumstances. I believe that my audit provides a reasonable basis for my opinion. My audit does not provide a legal determination on compliance with those requirements.

In my opinion Region XII Council of Governments, Inc., its wholly controlled affiliated organizations, Council of Governments Housing, Inc. and Region XII Development Corporation, Inc. complied, in all material respects, with the requirements referred to above that are applicable to each of its major federal programs for the years ended June 30, 2007 and 2006. Instances of non-compliance with those requirements, if any, are described in Part III of the accompanying Schedule of Findings and Questioned Costs

#### Page 2

### Internal Control Over Compliance

The COG's management is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grant agreements applicable to federal programs. In planning and performing my audit, I considered Region XII Council of Governments, Inc.'s internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine my auditing procedures for the purpose of expressing my opinion on compliance, but not for the purpose of expressing an opinion on the effectiveness of the COG's internal control over compliance. Accordingly, I do not express an opinion on the effectiveness of the COG's internal control over compliance.

A control deficiency in the COG's internal control over compliance exists when the design or operation of the control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect noncompliance with a type of compliance requirement of a federal program on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affect the COG's ability to administer a federal program such that there is more than a remote likelihood noncompliance with a type of compliance requirement of a federal program that is more than inconsequential will not be prevented or detected by the COG's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood a material noncompliance with a type of compliance requirement of a federal program will not be prevented or detected by the COG's internal control. I noted no matters involving the internal control over compliance and its operation that I consider to be significant deficiencies or material weaknesses

This report, a public record by law, is intended solely for the information and use of Region XII Council of Governments, Inc., its wholly controlled affiliated organizations, Council of Governments Housing, Inc., and Region XII Development Corporation, Inc., and other parties to whom the COG may report, including federal awarding agencies and pass-through entities. This report is not intended to be and should not be used by anyone other than these specified parties.

### REGION XII COUNCIL OF GOVERNMENTS, INC. SCHEDULE OF FINDINGS AND QUESTIONED COSTS Year Ended June 30, 2007

#### Part I: Summary of the Auditor's Results

### Financial Statements

Type of auditor's report issued: Unqualified

Internal control over financial reporting:

Material weakness(es) identified? No matters were reported

Reportable condition(s) identified

not considered to be material weaknesses? No matters were reported

Noncompliance material to

financial statements noted? No matters were reported

#### Federal Awards

Internal control over major programs:

Material weakness(es) identified? No matters were reported

Reportable condition(s) identified

not considered to be material weaknesses? No matters were reported

Type of auditor's report issued on compliance for major programs:

Unqualified

Any audit findings disclosed that are required to be reported in accordance

with Circular A-133. Section .510(a)? No matters were reported

Identification of major programs:

Department of Transportation 20.500 & 20.509

Dollar threshold used to distinguish

between Type A and Type B programs: \$ 300,000

Auditee qualified as low risk.

Part II: Findings relating to the financial statements which are required to be reported in accordance with Governmental Auditing Standards.

No matters were reported

Part III: Findings and questioned costs for Federal Awards which shall include audit findings as defined in OMB Circular A-133.

No matters were reported

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